From: Jason M Dunn
To: Microsoft ATR
Date: 1/23/02 9:03am
Subject: Microsoft Settlement

To whom it may concern,

I do not agree with the MicroSoft (hereafter MS) settlement as it stands. I have two changes that should be added.

- 1.) MS must open their file formats. Competitors must have access to what have become the de facto data storage formats for word processing, spreadsheets, and databases. In the current business environment, the MS file formats are ubiquitous, and therefore new businesses and businesses buying new software are forced to use MS software to be able to have meaningful, efficient communication with vendors, contractors, suppliers, etc.
- 2.) The business strategy known as "embrace and extend" whereby MS uses a standardized, "open" file format and then slowly uses its market share to leverage a change to a similar but incompatible, proprietary file format must be stopped.

J.M. Dunn